

CLAIMS

1. (Previously Presented) A method of guiding a conversation taking place between a client and an agent through a communication system such method comprising:

detecting an information content of the conversation;

determining a conversational goal of the client from the detected information content; and

suggesting a subject matter and responses to the agent based upon the detected information content of the conversation and the conversational goal of the client to guide the conversation towards the goal of the client and to adapt the conversational content of the agent to conversational tendencies of the client.

2. (Currently Amended) The method of guiding a conversation as in claim 1 further comprising ~~determining an identity of the client from the detected information content~~ detecting the conversational tendencies of the client during the conversation including word inflection of the client.

3. (Currently Amended) The method of guiding a conversation as in ~~claim 2~~ claim 1 further comprising ~~retrieving contact information based upon the determined identity of the client~~ wherein the conversational goal includes at least achieving a desired level of comfort with the agent.

4. (Currently Amended) The method of guiding a conversation as in ~~claim 3~~ claim 1 further comprising ~~defining the retrieved information as personal information about the client~~ measuring the emotional state of the client and adapting the subject matter and response suggestions to changes in the emotional state of the client.

5. (Currently Amended) The method of guiding a conversation as in claim 1 wherein the conversational goal is not constant during the conversation and the step of detecting the information content further comprises monitoring the conversation to detect changed goals and emotional state of the client during the conversation and modifying suggested responses in response to changes in the emotional state.

6. (Currently Amended) The method of guiding a conversation as in claim 1 wherein the step of detecting an information content of the conversation further comprises performing stress analysis on a voice of the client to determine an emotional state of the client, and adapting suggested responses to the emotional state in response thereto.

7. (Previously Presented) The method of guiding a conversation as in claim 6 claim 1 wherein the step of detecting further comprises dividing the conversation into a greeting portion and a business portion, and if a predetermined period passes during the greeting portion, or key words are detected which are inconsistent with the greeting portion, then prompting the agent toward a call objective.

8. (Currently Amended) The method of guiding a conversation as in claim 6 wherein the step of performing stress analysis further comprises measuring a word rate of the voice of the client to detect changes in the emotional state of the client.

9. (Original) The method of guiding a conversation as in claim 1 wherein the step of suggesting a conversation topic further comprises displaying a text message on a terminal used by the agent.

10. (Original) The method of guiding a conversation as in claim 1 wherein the step of suggesting a conversation topic further comprises providing an audible message through an earphone of the agent heard only by the agent.

11. (Currently Amended) An apparatus for guiding a conversation taking place between a client and an agent through a communication system such apparatus comprising:

means for detecting an information content of the conversation;

means for determining a conversational goal of the client from the detected information content and

means for suggesting a subject matter and responses to the agent based upon the detected information of the conversation and the conversational goal of the client to guide the conversation towards the goal of the client and to adapt the conversational content of the agent to the emotional state of the client.

12. (Currently Amended) The apparatus for guiding a conversation as in claim 11 further comprising means for determining ~~an identity of the client from the detected information content~~ conversational tendencies of the client during the conversation including at least a desire of the client to proceed immediately to the goal of the client.

13. (Currently Amended) The apparatus for guiding a conversation as in claim 12 ~~further comprising means for retrieving contact information based upon the determined identity of the client~~ claim 11 wherein the conversational goal includes at least achieving a desired level of comfort with the agent.

14. (Currently Amended) The apparatus for guiding a conversation as in claim 13 ~~claim 11 further comprising means for defining the retrieved information as personal information about the client~~ measuring the emotional state of the client and adapting the subject matter and response suggestions to changes in the emotional state of the client.

15. (Original) The apparatus for guiding a conversation as in claim 11 wherein the means for detecting the information content further comprises means for recognizing a voice content of a conversation between the client and the agent.
16. (Currently Amended) The apparatus for guiding a conversation as in claim 11 wherein the conversational goal is not constant during the conversation and the means for detecting an information content of the conversation further comprises means for monitoring the conversation to detect changed goals during the conversation and for adapting suggested responses in response thereto.
17. (Original) The apparatus for guiding a conversation as in claim 17 wherein the means for performing stress analysis further comprises means for measuring a voice pitch of the voice of the client.
18. (Original) The apparatus for guiding a conversation as in claim 16 wherein the means for performing stress analysis further comprises means for measuring a word rate of the voice of the client.
19. (Original) The apparatus for guiding a conversation as in claim 11 wherein the means for suggesting a conversation topic further comprises means for displaying a text message on a terminal used by the agent.
20. (Original) The apparatus for guiding a conversation as in claim 11 wherein the means for suggesting a conversation topic further comprises means for providing an audible message through an earphone of the agent heard only by the agent.
21. (Previously Presented) An apparatus for guiding a conversation taking place between a client and an agent through a communication system, such apparatus comprising:

a voice recognition application to detect an information content of the conversation;

a content analysis application to determine a conversational goal of the client from the detected information content; and

a prompter to suggest subject matter to the agent based upon the detected information and the conversational goal of the client to guide the conversation towards the goal of the client and to adapt the conversation content of the agent to conversational tendencies of the client.

22. (Previously Presented) The apparatus for guiding a conversation as in claim 21 further comprising a database of customer records configured to determine an identity of the client from the detected information content.

23. (Previously Presented) The apparatus for guiding a conversation as in claim 21 wherein the voice recognition application further comprises a voice analyzer to perform stress analysis on a voice of the client.

24. (Currently Amended) The apparatus for guiding a conversation as in claim 21 wherein the conversational goal is not constant during the conversation and wherein the content analysis application monitors the conversation to detect changed goals during the conversation and adapts suggested responses to the changed goals.

25. (Previously Presented) The apparatus for guiding a conversation as in claim 21 wherein the content analysis application divides the conversation into a greeting portion and a business portion, and if a predetermined period passes during the greeting portion, or key words are detected which are inconsistent with the greeting portion, then prompting the agent towards a call objective.